

KANSAS ASSOCIATION OF BEVERAGE RETAILERS
ANNUAL BUSINESS MEETING & ELECTIONS

October 12, 2014 – Holiday Inn Wichita East I-35

Minutes

9:00 a.m. Breakfast Buffet

9:38 a.m. Meeting Call to Order **Stacey Harlow, President**

Roll Call - Present were: Jeff Grantham, Matt Jabara, John Davis, Erna David, Alvin Bergkamp, Martin Platt, Larry Knackstedt, Stacey Harlow, Dave Dvorak, Brandon Plaschka, George Waters, Walter Bethay, Don Rippel, Amy Campbell.

Minutes of the Previous Meeting adopted. Erna David motion to accept, Martin Platt second, motion carries.
Financial Statement adopted. George Waters motion to accept, John Davis second, motion carries.

9:40 a.m. Regional Vice Presidents Reports

Dave Dvorak - silent auction brought in \$543.00.

Monica Tieben – good communication in the region with local legislators. Very supportive.

9:50 a.m. Reports

Membership & Credentials Report – Nomination of New Members adopted. Erna David motion, John Davis second.

Christopher Simon Retail Liquor 1704 E 61st St N, Wichita KS 67219

Retailer Education Program – 30 plus at training. No future training set as of yet.

GOLD Committee – Reviewed list of every House election and discussed candidates. Suggested contributions. Get involved in these races.

Credit Processing Program – IMANPC – Betty Knackstedt and Jerry Sutherland – Average ticket is 25.31 avg ticket. Processed 3.3 million so far this year. Over 2350.00 paid to KABR in residual payments. Oct. 2015 the new cc standard will require the ability to accept chip based card. I phone 6 has app that can replace credit cards. Now offering payroll services. Contact them for info on their on-line demo. Also have ATM services available.

10:40 a.m. Policy Issues and Discussion *Amy Campbell, Executive Director*

- Report on the 2014 Legislature presented that at luncheon.
- Rules and Regulations
 - Sampling: to retailers by distributors
 - Sampling: to consumers by retailers and suppliers
 - Coupons
 - Online Licensing
- Policy Positions on 2015 Legislation
 - Big Box Liquor Deregulation - UnCork Kansas Coalition – public campaign to solicit consumer support for Wine, Beer and Spirits in Big Box Stores, Convenience Stores, and Grocery Stores
 - Structure of future Big Box legislation – Beer and Wine vs. All Alcoholic Liquor
 - Status of similar efforts across the country – Tennessee wine in grocery adopted. OK / CO pursuing referendum.
 - Microbrewery Proposal to self-distribute
 - ABC Funding Proposals – Fee/Tax based model vs. Transportation fee fund
 - Other Issues that may arise:
 - Distributors selling direct to on-premise
 - Spouses of liquor store licensees / DE licenses
 - Civil liability for underage purchasing

Strategies and Planning

Fundraisers – Candidate outreach

Annual Conference / Overland Park Conference – Review and Recommendations, Committee members / Chairs

11:00 a.m. Old Business None

11:10 a.m. New Business

- **KABR Elections** See next page. Martin Platt moves to accept slate, John Davis second, slate passed.
- **2015 Proposed Meeting Schedule adopted:** options / select locations and host board members

Feb 22/23 – Topeka: Saturday/Sunday preferred. Must work around hearings.

April 25/26 – Manhattan

August 22/23 – Kansas City

October 17/18 – Wichita/Mulvane

Erna moves George seconds motion carries.

KABR Website – <http://kansasretailer.org>

12 noon **Adjourn** John motion, board seconds

Director's Duties:

1. Meet face to face with your area legislators and candidates and talk to your area stores to do the same.
2. Do something for supportive legislators and candidates. Communicate with the office about your interactions.
3. Put 2015 dates on your calendar and commit to be there.
4. Be prepared and committed to come to Topeka when there are legislative hearings.

2014 Election of the Board of Directors

Office to begin Jan 1, 2015

and expire December 2017

positions open expiring Dec. 2014

candidates

To be elected by the membership

Director, District 1	3	Lance Vogel Sam Peavler Mike Hebberger	Lance Vogel Mike Hebberger
Director, District 2	3	George Waters	George Waters
Director, District 3	1	Rodney Robson	Rodney Robson
Director, District 4	1	open seat	
Director, District 5	1	open seat	
Director, District 6	2	open seat open seat	
Director, District 7	1	Kim Davis	Brian Davis
Director, District 8	1	Bill Mantey	Bill Mantey
Director, District 9	2	Shannon Chandler open seat	
Director, District 10	2	open seat open seat	
Director, District 11	2	open seat open seat	
Director, District 12	1	David Kinkelaar	David Kinkelaar
At Large Directors	1	Martin Platt	Martin Platt

NOMINATIONS PROCEDURE

As per KABR Bylaws, Article V, Section 3: Fifteen (15) days prior to the Annual Convention, the Directors in each District whose terms are not expiring shall each submit to the Secretary-Treasurer the name of one (1) member of the Association from their respective District to be nominated. The Director whose term is expiring shall be eligible for nomination and his name can be one of those submitted. The Secretary-Treasurer shall at least ten (10) days prior to the Annual Convention circulate to the membership the names of those nominated. At the Annual Convention any member may nominate from the floor any eligible member from his District for the Board of Directors. (Amended October 16, 1983)